

## FIRST QUARTER REPORT March 31, 2010

### Performance

To March 31<sup>st</sup>, 2010 the performance of the **HughesLittle Value Fund** and the **HughesLittle Balanced Fund** was as follows:

	<b>Value Fund</b> <i>(non-RSP)</i>	<b>Balanced Fund</b> <i>(RSP)</i>
Unit Value - March 31, 2010	\$10.74	\$ 9.68
Unit Value - December 31, 2009	\$10.68	\$ 9.64
Distributions Paid Per Unit Since Inception	\$ 1.23	\$ 2.45
First Quarter	0.6 %	0.4 %
Annualized Return Since Inception	3.9 %	4.6 %
Annualized Return S&P/TSX	7.0 %	5.5 %
Annualized Return S&P 500 CDN\$	- 2.2 %	- 2.2 %

*Notes: The Value Fund commenced operations June 30<sup>th</sup>, 2005 at a unit value of \$10.00.  
The Balanced Fund commenced operations August 31<sup>st</sup>, 2005 at a unit value of \$10.00  
Performance results are net of investment management fees and Fund expenses.*

Over the past 12 months the Value Fund is up 40 percent and the Balanced Fund 30 percent. These returns are partially driven by continued gains in operating earnings in our companies; a nine percent increase in 2009 over 2008 and a 12 percent annual increase in earnings over the past four years. The other driver is, stock prices are recovering from being really cheap one year ago.

Our inception numbers, about four and half years' worth, are however, hardly robust. We are of two minds of this result. On the one hand, it is less than half the annual gain we think acceptable.

On the other hand, two years of this four and half year period, includes the most severe financial and economic calamity in seventy years. A period when many long-standing, prominent companies, including Citigroup, AIG, Merrill Lynch, Bear Stearns, Lehman Brothers, Fannie Mae, Freddie Mac, Chrysler, and General Motors either went

bust or had to be bailed out by the US Government. A period, when most major stock markets, plummeted 60 percent or so. US unemployment surged to over 10 percent. Millions handed their bankers the keys to their homes. And hundreds of US banks shuttered their doors.

These events continue to impact many facets of our world. Worry and fear are embedded in investors' psyche, and will be for some time; many stock prices are being negatively impacted as a result.

We remain however, unconcerned about our prospects to achieve our annual return objective of 10 percent or so. Our confidence comes from what history has proven; that an operating company's common shareholders, should, over time, do no better or worse than the company itself.

Our longer-term business holdings have generated a 12 percent annual gain in operating earnings over the past four years. This is a good result in a tough period; much better than the average company. We expect similar earnings growth rates in the future. And eventually, we expect our results, as shareholders, to catch up to our companies' underlying growth rates.

We stated above, that many stock prices still reflect the risks and fear associated with the events of the past few years. We think these fears will slowly abate and earning power will again, as it always has, trump all else in setting stock prices.

We estimate the intrinsic or fair value of every company we own. These valuations are based on conservative estimates of the long-term earning power of our businesses. We think there is lots of upside in many of our companies' current share prices. One-third of our Funds' assets are still trading for about half their intrinsic values and our remaining holdings are about two-thirds of fair value.

Financial markets and the economy are recovering. Many of these price-to-value discounts have narrowed over the past year and we expect this to continue, albeit at a slower rate, either as going concerns or in negotiated transactions.

## Portfolio Review

During the first three months of 2010 the Funds purchased more shares in several existing holdings and made a few partial sales. No new companies were added. As of March 31<sup>st</sup>, the Funds owned 11 Canadian companies (including one income trust), four U.S. based companies, and five others based in Britain, Mexico, and Switzerland.

The Value Fund's top five positions make up 50 percent of its assets. The Balanced Fund's top five positions make up 40 percent of its assets. Nine percent of the Value Fund and 20 percent of the Balanced Fund are held in cash and fixed income securities.

## Sundry Facts and Figures<sup>1</sup>

25 percent of the fresh water used in the U.S. annually is used in food that is wasted.

In the fourth quarter of 2009, in the U.S., there were six electronic books sold to Kindle users for every ten regular books sold through Amazon.

The U.S. Federal Reserve staffs 220 economists. At no time during 2006 or 2007 did the Federal Reserve issue a public statement about the possibility of a credit crises or recession.

Lehman Bros. purchased 380 luxury condo buildings for \$22 billion months before it went bankrupt. Lehman Bros.' bankruptcy was the largest in U.S. history.

Throughout 2007 and 2009, home prices fell in the U.S. for nine consecutive quarters.

Year-end 2006, Citigroup, the world's largest bank, had a market value of \$280 billion.

Citigroup Inc's Pre-Tax Profits:	2005 - 2007:	\$57 billion
	2007 - 2009:	-\$60 billion

Citigroup Inc's Employee Pay:	2005 - 2009:	\$146 billion
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Citigroup's Share Price Performance:	2005 - 2009	- 90 %
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The Tiger Woods effect on pro-golfer earnings: In 1996 (Tiger's first pro year) nine PGA pros made over \$1 million in prize money. In 2008, 91 golfers earned over \$1 million.

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<sup>1</sup> Sources: misc periodicals, Citigroup reports. Uses: ?

**Miscellaneous**

Enclosed with this report for clients is:

1. The First Quarter 2010 Investment Review
2. Your Client Statement.

Kind Regards,

Joe Little

April 12, 2010

Mark Hughes